

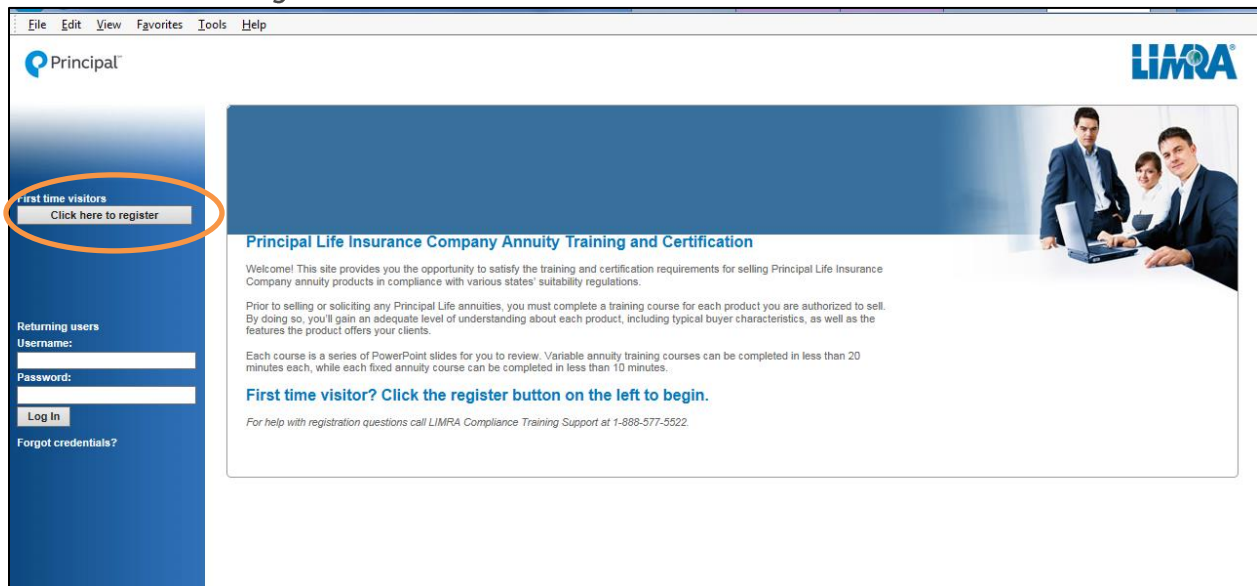
How to access required training courses through LIMRA

[Review the complete list](#) (PDF) of states requiring additional annuity training and effective dates.

The Model Regulation indicates that if you complete the general annuity training for one state, it may satisfy the training requirements needed for another state that has adopted the Model Regulation. Most states listed in the [Model Regulation flyer](#) have adopted this agreement, but there are some exceptions. Check with your back office for more information.

Principal Life Insurance Company carrier-specific annuity product training courses are a series of PowerPoint slides. Access them through [LIMRA](#). There's no fee for completing product training. **Here's how you enroll in the courses.**

Select ***Click here to register.***



Principal

LIMRA

File Edit View Favorites Tools Help

first time visitors
Click here to register

Returning users
Username:
Password:
Log In
Forgot credentials?

Principal Life Insurance Company Annuity Training and Certification

Welcome! This site provides you the opportunity to satisfy the training and certification requirements for selling Principal Life Insurance Company annuity products in compliance with various states' suitability regulations.

Prior to selling or soliciting any Principal Life annuities, you must complete a training course for each product you are authorized to sell. By doing so, you'll gain an adequate level of understanding about each product, including typical buyer characteristics, as well as the features the product offers your clients.

Each course is a series of PowerPoint slides for you to review. Variable annuity training courses can be completed in less than 20 minutes each, while each fixed annuity course can be completed in less than 10 minutes.

First time visitor? Click the register button on the left to begin.

For help with registration questions call LIMRA Compliance Training Support at 1-888-577-5522.

If you haven't already registered, enter your information on the registration page.

The screenshot shows a web browser window with a registration form. The form is titled "Personal Information" and includes fields for First Name, Middle Initial, Last Name, Suffix, E-mail, and Confirm E-mail. There is also a phone number field and a "State of Residence" dropdown menu. Below these fields, there is a note: "If your National Producer Number (NPN) is not prepopulated in the fields below, you must click on the 'Lookup NPN using NIPR' button in order to configure these fields properly. Please note: Failure to use the correct NPN number may potentially cause delays in business processing. Please review your NPN information to ensure you are using the correct number." The "National Producer Number" field and the "Lookup NPN using NIPR" button are circled in orange. Below this, there is a section for selecting states, with a note: "Select all states in which you are appointed to sell annuities. * indicates which states are currently approved and available for training." A grid of checkboxes for various states is shown, with "Ohio" and "Texas" circled in orange.

If you don't know your National Producer Number (NPN), use the **Lookup NPN** button and you'll be directed to the National Insurance Producer Registry website. Select the firms you sell annuities through (begin typing and the name will drop down). If your firm doesn't display, type "Other*" and select that option.

Click **Select Firm or Broker/Dealer**. Create your password and click **Register**.

The screenshot shows the next step in the registration process. It features a "Firm or Broker/Dealer Selection" section with a text input field and a "Select Firm or Broker/Dealer" button, both circled in orange. Below this is a "Create Your Password" section with "Password" and "Confirm Password" fields, also circled in orange. A "Register" button is located at the bottom of the form. At the bottom of the browser window, there is a footer: "Insurance issued by Principal Life Insurance Company. Securities offered through Principal Securities, Inc., 800-247-1737, Member SIPC. Principal Life and Principal Securities are members of the Principal Financial Group®, Des Moines, IA 50392." The browser's zoom level is set to 100%.

*Selecting "Other" shows all products, including those you may not be able to sell. Check with your back office or contact the Principal Annuities and Income Solutions sales team at 1.866.309.1623 to confirm.

Once registered, select **My Product Training**.

Principal

Welcome Kevin Schomer

Request Support | My Profile | Logout

Home
My State Specific Training
My Product Training
My Transcript
Reporting

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My Training Status

State Specific Training | Company Specific Product Training

Click **Launch** next to the course you need to complete.

Reporting

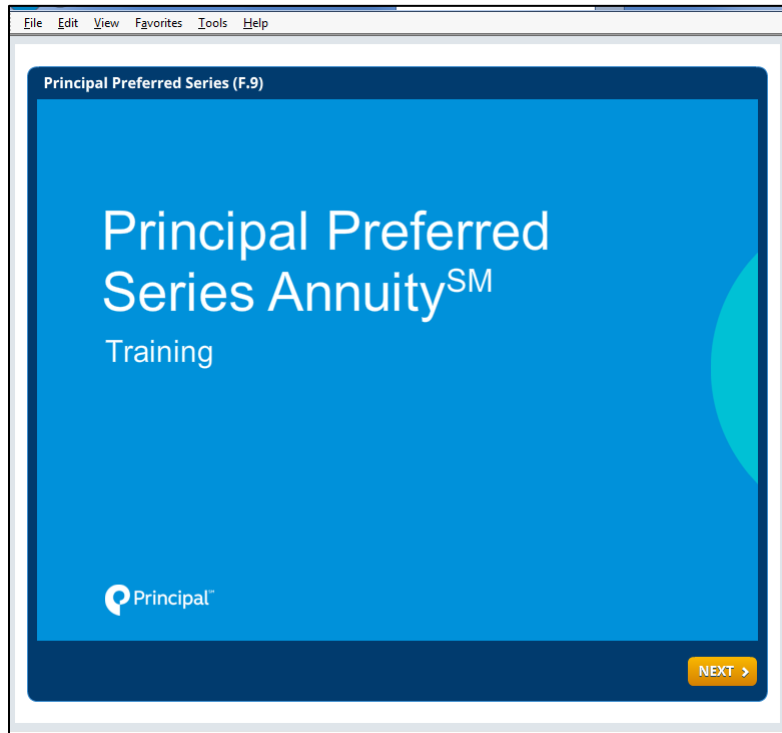
Refresh

Principal Product Specific Training Broker: Home Office

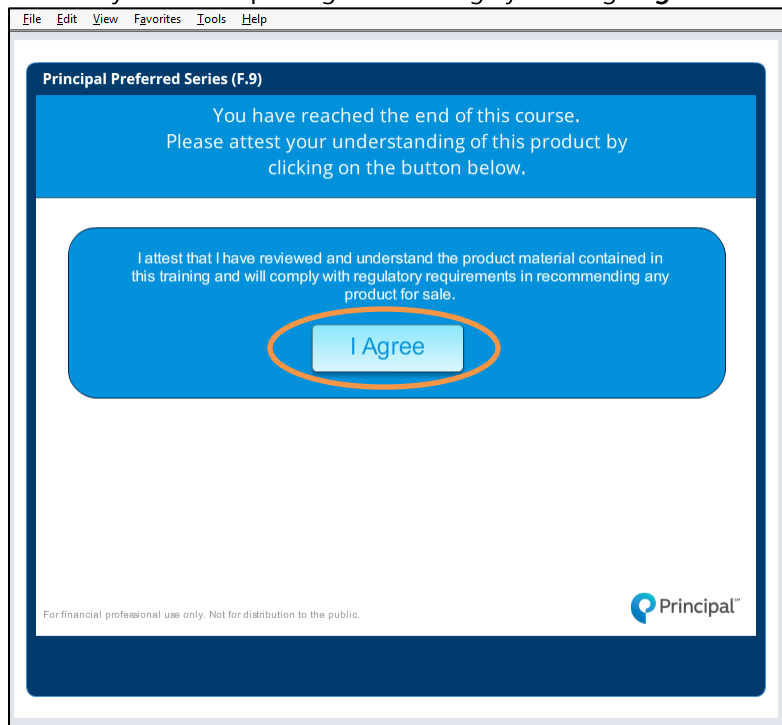
Course Presentations [\(click to expand or collapse\)](#)

		Date Completed
<input checked="" type="checkbox"/>	Flexible Premium Deferred Annuity Plus (F.1) Launch	10/27/2015
<input checked="" type="checkbox"/>	Principal Deferred Income Annuity (F.8) Launch	11/18/2015
<input type="checkbox"/>	Principal FreedomSM Variable Annuity 2 (v.2) Launch	
<input type="checkbox"/>	Principal Guaranteed Fixed Annuity (F.2) Launch	
<input type="checkbox"/>	Principal Guaranteed/Elite Fixed Annuity (F.7) Launch	
<input checked="" type="checkbox"/>	Principal Income Annuity (F.5) Launch	10/27/2015
<input checked="" type="checkbox"/>	Principal Investment Plus Variable AnnuitySM (V.1) Launch	10/27/2015

Your course will appear in a separate window. Use the controls at the bottom right to navigate through the course.



Confirm you've completing the training by clicking **I Agree** and closing the course window.



Once you've exited the training course, the completion date will appear.

<input checked="" type="checkbox"/>	Launch Principal Select Series Annuity SM (F.4) Launch	10/27/2015
<input checked="" type="checkbox"/>	Principal Preferred Series Annuity (F.9) Launch	11/18/2015
<input type="checkbox"/>	Principal Select Series Annuity (F.4)	

For financial professional use only.

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