

North American IUL Training:

You must register for the carrier website first



Registering on the North American Company Website:

- Access www.NorthAmericanCompany.com.
- Click **Register Now** (right side of screen).
- Enter your agent number and SSN. Then click **Submit**.
- Enter all applicable information on the next page.
- Create a username (at least 8 characters – no special characters).
- Create and answer two security questions.
- Create a password (8 character minimum, at least 1 upper and 1 lower case letter, at least 1 number, and no special characters or spaces).
- Accept the text verification code and accept the terms and conditions.
- Click **Submit**.

Once you are registered you can navigate to the training page

<http://www.northamericancompany.com/group/nacolah-portal/li-iul-certification-exam>

Training Center

- ① IUL Certification Exam
- ② Sales Concept Training
- ③ Continuing Education
- ④ Guidelines

IUL Certification Training & Certification Exam

North American Company for Life and Health Insurance takes pride in being a leading life insurance company and in offering producers the tools needed to become more knowledgeable about the life products we offer.

The following modules will help make your sales presentation more complete through a greater understanding of our products.

You must be certified to sell North American's Indexed Universal Life products. If you answer any questions incorrectly, you will have the opportunity to go back to the module in which the correct answer can be found. This will allow you to review and correct your missed questions.

A score of 100% is required for certification.

North American is proud to partner with RegEd in an effort to provide agents with quality product training that will satisfy company requirements. To simplify your training needs, we have implemented a simple color code system. This system will allow you to quickly know if you can sell our IUL products or if you need to complete the required training.

Red - STOP - Training needs to be completed before selling this product
Green - GO! - You have completed training for this product

Status Key	
✘	Course Assignment Due
✔	Course Complete

IMPORTANT:

- Product training is only available at the AgentID level. If you are currently logged in as a Corporate ID, please log off and login with your AgentID.
- Courses taken on the RegEd platform may take up to 24 hours to be reflected on this page.
- If you see course assignments below but they are not assigned to you on RegEd, search by Product Code to locate and complete the online course.

Go to IUL Modules & Exam

***If you are logged in under your corporation agent code, you will not be able to take this exam. It is only needed for individual agent codes.*

Product Code	Course Name	Description	Status
	IUL Certification Exam	Must complete to sell IUL products.	✘

Have More Questions?
Contact the North American Sales Development Team at 800-800-3656, ext. 10411, or email SalesSupport@nacolah.com